



CONTACT



Mob: 0544880521



Ahmad.j.hafiz@hotmail.com



linkedin.com/in/ahmad-abdul-hafiz



DOB: Riyadh - 19/06/1990

REFERENCES

Mofeed Qaffaf

Job Title: General Manager

Company Name: Saudi Benya

Phone #: +966.558502220

E-Mail:

Mofeed.qaffaf@benya.com.sa

Haytham Hamdan

Job Title: Executive Manager

Company Name: Bullivant Arabia

Phone #: +966.505496213

E-Mail:

Haythamhamdan@bullivantarabia.com

Wahib Al Tubaili

Job Title: IT Manager

Company Name: Al- Muhandis

Phone #: +966.503492940

E-Mail:

Wahib@almuhandis.com

CERTIFICATIONS

● Paltel Group (Data Analysis)

● 3M

(Volition Certified Installer Copper & Fiber)

● Commscope

(SYSTIMAX Installation and Maintenance)

AHMAD JAMIL ABDUL HAFIZ

SALES ACCOUNT MANAGER

CAREER OBJECTIVE

To succeed in an environment of growth and excellence and earn a job which provides me job satisfaction and self-development and help me achieve personal as well as organization goals.

WORK EXPERIENCE

SALES ACCOUNT MANAGER

Feb 2015 - Present

At Saudi Benya for Value Added Services

Location: King Abdullah Road- Riyadh.

As an account manager in Saudi Benya, i was responsible for build and maintain strong, long-lasting customer relationships with our existing customers as well as optaining a new accounts. our solutions were focused on the IT industry and the following are Benya solutions:

- SmartTrace System: Samtech Tracking System.
- Low Current & Passive Solutions: Cabling- UTP- Access Control- CCTV
- E-Signature: Biometric Signature Verification from Olivetti Co. (Italy)
- E-Health: Paging System Managment, Spok Co. (UK)
- HR & HR Consulting System: The system from ISS Co. (Jordan)
- Enterprise Social Network System: Olivetti Co. (Italy)

MIS SUPERINTENDENT MANAGER

May 2014- Jan 2015

At Bullivant Arabia LTD

Location: Turki Al-Awwal - Riyadh.

Company Industry: Constructions-Civil Engineering.

- E-Banking: Applying the E-Business payroll System from ANB.
- E- Services: Preparing the company pre-qualification on goverment & companies websites in order to penetrates the new opportunities.
- Shipments Clearence: Managing the chemical goods shipments from the factories to the clearence by getting MOI approval.
- Invoices follow up & payments collecting.

SYSTEM ANALYST

April 2013- April 2014

At Al Muhandis Nizar Kurdi (AMNK)

Location: Malaz-Riyadh

Company Industry: Engineering.

- Applying SMACC system and sorting all company invoices per project.
- Publishing the automation magazine on the company website, and update the current projects snapshots.
- Establishing a new training program depends on company needs.

EDUCATION

BACHELOR DEGREE IN MIS

Feb-2013

Applied Science University - Jordan

SUBJECTS:

Sales, E-Commerce, E- Learning, E- Business, Marketing, CRM, Accounting.